

**July 16, 2024 SPECIAL MEETING**

**Salem Township Trustees - At the Salem Township Conference Room**

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The Salem Township Board of Trustees met on July 16, 2024 in A Special Meeting for Insurance Renewal purposes at the Salem Township Fire Station Conference Room. Trustee Susan Ramsey called the meeting to order at 7:00pm with Trustee Heath Kilburn and Trustee Ralph Blanton present. Mrs. Ramsey led all those present in the pledge to the flag.

**Guest:**

- Hylant Group – Ohio Plan - Karie Novesl
- OTARMA Group - Dustin Gillis, Thomas Welsh and Bob Braselton with the OTARMA Group.

**Trustee Susan Ramsey:**

Welcomed all guest. The purpose of this meeting is to hear form both insurance agencies that submitted a quote for the 20204-2025 insurance renewal.

Thomas Welsh with the OTARMA Group thanked the trustees for their years of service for the Township.

- They feel that the rates over the years have been very reasonable.
- He explained that the 15% increase is due to the Value increase that has been set.
- Financial stability - Township pooled base company.
- Deductible \$2,500.00
- Ohio Plan is their biggest competition
- Would like to retain our membership – since 1987
- **Quote submitted in the cost of \$45,407.26**

Karie Novesl with the Hylant Group thanked the trustees for the opportunity to present their quote to the Township.

- Company coverage covers Townships, Cities, Villages and Parks and Recreation
- Year Premium
- Financial stability
- Been in business since 1988
- Deductible \$1,000.00
- Matching value cost to OTARMA
- **Quote submitted in the cost of \$33,157.00**

Mr. Blanton made a motion to accept the Ohio Plan quote of \$33,157.00. He stated that he feels we are getting a better plan at a lesser cost. Everyone agreed. Mrs. Ramsey second the motion and stated that she was surprised to see such a higher quote from the OTARMA Group after all the years of service with them. Mr. Kilburn agreed by saying we just saved \$12,250.26 for the Township.

Vote: Mr. Blanton – yea                      Mrs. Ramsey - yea                      Mr. Kilburn – yea

Mr. Welsh with the OTARMA Group thanked everyone for their time. He said that they understand why the Township went with the Hylant Group and they will be back next year with another quote.

Mrs. Novesl thanked the Trustees for choosing the Hylant Group – Ohio Plan and she is ready to go to work for us.

**Adjournment:**

- With no further business to come before the board, Mr. Kilburn made a motion to adjourn the special meeting at 7:50pm. Mr. Blanton seconded the motion.

Vote: Mr. Blanton – yea                      Mrs. Ramsey - yea                      Mr. Kilburn – yea